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To whom it may concern

Osec is the official Swiss export promoter. It informs, advises and guides SMEs from Switzerland and Liechtenstein in their international business ventures. It links companies, experts and private and public organisations around the world, thus facilitating efficient promotion of foreign trade. Apart from export promotion, Osec has also been responsible for promoting Switzerland as a business location abroad since the beginning of 2008, as well as for promoting imports from selected developing and transition countries. In addition, Osec runs 18 Swiss Business Hubs abroad, most of which are based in Swiss embassies. These offices provide guidance to Swiss exporters on four continents and promote Switzerland as a business location abroad.

In order to support Swiss ICT-companies in accessing new markets, with focus to the United States, Osec commissioned Global Strategy Ing. with a study to identify business opportunities in different segments. Mr. David Warar and his team collected a vast amount of useful data and delivered a high professional study. Our quality expectations have been exceeded. This study has been presented successfully at the Swiss-ICT-Award in Luzern (Switzerland) in front of 100 Swiss ICT-companies by GSI.

We are very satisfied with the performance rendered and will continue to use their services in future projects. We highly recommend them also to other organisations and would like to take the opportunity to thank David A. Warar and Tom Neal for the excellent support.

Yours faithfully,

Osec



Alberto Silini
Head of Consultancy